



# OCTOBER 2005 NEWSLETTER

Melinda and Cole  
4800 Cutler NE 4A  
Albuquerque, NM 87110

telephone (505) 715-9666/(505) 884-6333  
[email:omhead@ix.netcom.com](mailto:email:omhead@ix.netcom.com)



## BRIGHT IDEAS:

### St Roberts, MO

Michelle and Joe had written a computer software program for a touch screen sign-in system for their store. They've used it for a few months and had their programmer fine-tune it. We've ordered the system, and wonder how we ever lived without it. It might be overkill for stores with 20 or less trade-ins per day, but for stores with more trade-ins it really helps! There is a web site that shows this special program: [www.wimaxess.com](http://www.wimaxess.com). The customer must answer all questions on each screen before they can move to the next screen. It has similar questions to those on the sign-in sheet and best of all they have to initial that they will pick up their leftover items within 24 hours or they will be donated. After giving all the information, a label printer prints out two labels with all pertinent information. One label is put on the sign-in clipboard sheet with large numbers matching bin numbers, and one label is put on the backside of a small cardstock version of the worksheet. See enclosed items. We don't have to guess what they want, or struggle to read their handwriting. A quick line through the label on the clipboard and the pricer's initials lets us know that trade-in is finished and which trade-in is next. The time the trade-in came in is automatically printed on the label. Michelle uses clear pockets made from CD jackets taped to the front of her bins for the worksheets. Even if you don't buy the system (\$1,200 + shipping) you might find the smaller cardstock version of the worksheet easier to handle, than the floppy, fly-away paper version. Pockets on the bins are a nice touch too.

### Albuquerque, NM

Here is a "why didn't we do this sooner" idea that came to me while we were opening the new Springfield store. For most categories on the point of sale system you can program the computer to put in the price of the item. For example K would put in the price 1.99. K2 for 2.99 etc. (We did up to 14.99 for most categories.) This saves not only typing in the price, but it automatically kicks you to the next line on the screen, saving approximately 4 keystrokes per entry. Best of all you can

easily type "M4 Enter" with one hand while you grab the next tag in the pile with your other hand. To reprogram the categories go into the Manager, Item, then highlight the K01 and hit the "new" button to the right, copy values? Answer "yes" and then change the item number to K1 and the price in the box to 1.99, repeat for K2 etc. Call if you have any questions.



## GRAPEVINE:

If your "possie" dressed up for Halloween and you took pictures, send them to us for a contest entry.



## SHOP NEWS:

Boise stores hit 67K for the month of September, Albuquerque store has grown quickly to 50K for the month of October, St Roberts, 34K for the first time.



## TIME TICKLERS:

There is only a small window of time left for upgrading Quicksell 2000 (bought out by Microsoft and no longer supported or sold by them) to their new system. The \$400 dollars they are charging to upgrade is not cheap, but very soon it will go to \$1,200. We are upgrading our system immediately to better support all of you that will be on the new system. The company, RVP Business Systems, that is most familiar with the adaptations needed by the Other Mothers users is in Boise. See phone number below.



## OPPORTUNITIES:

QuickSale 2000 upgrade RVP Business Systems phone: 208-376-8121 ext. 241; ask for Jason. Sign-in system phone: 573-337-0787.

## Gobble, Gobble!